# zipcar visual guide va

Hey there, good looking. Oh wait, that's us.

## hithere

We put a lot of love into our brand, and hope you will too. It's the product, the personality, and the values that people have rallied behind since Zipcar began. It's the experience you have on the app, the website, and in the car. It's the way we talk to our members, future members, employees, and community leaders. After all, we're all Zipsters on this journey together.



APRIL '00

OUR FIRST CAR GOES ON THE GRID— VW BEETLE BILBO IN CENTRAL SQUARE, CAMBRIDGE, MA.



#### OUR BRAND PROMISE

# freedom

Zipcar gives you the freedom to own the trip, not the car. To take off and not look back.

Our look is all about simplicity, fun, discovery, and independence.

#### **BRAND STORY**

### ant

visual guide pdf

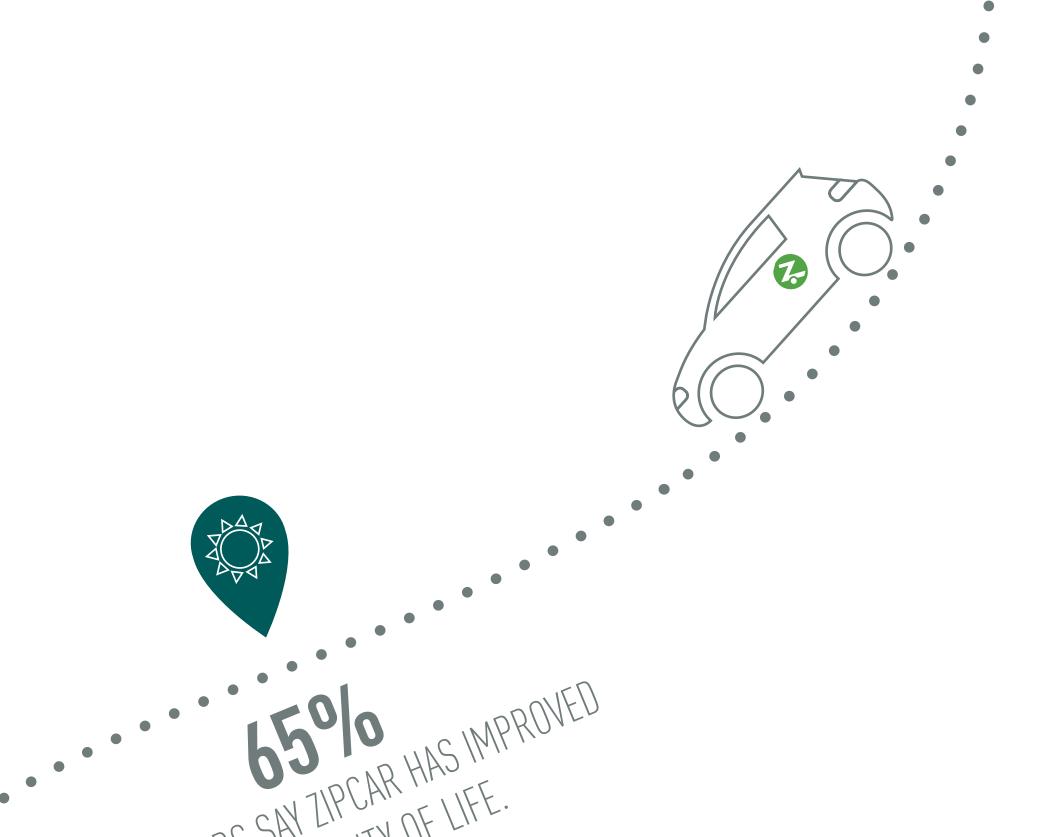
Detailed design guidance distributed to employees and partners doing visual work.

## VOICE

brand voice ppt

In-person introduction to our brand for employees and partners who are writing or creating content.





## our community

Zipsters are people who believe in using technology to make life easier.

They are left-brain and right-brain thinkers. Millennials and boomers.

Urbanites and travelers. Tech-savvy and budget-savvy. Aspirational and practical.

We have a soft spot for people like that.



#### WHO'S AT THE WHEEL

We speak to three core segments: consumer, business, and university. Each has its own visual identity, but they're all

part of the same family.

consumer

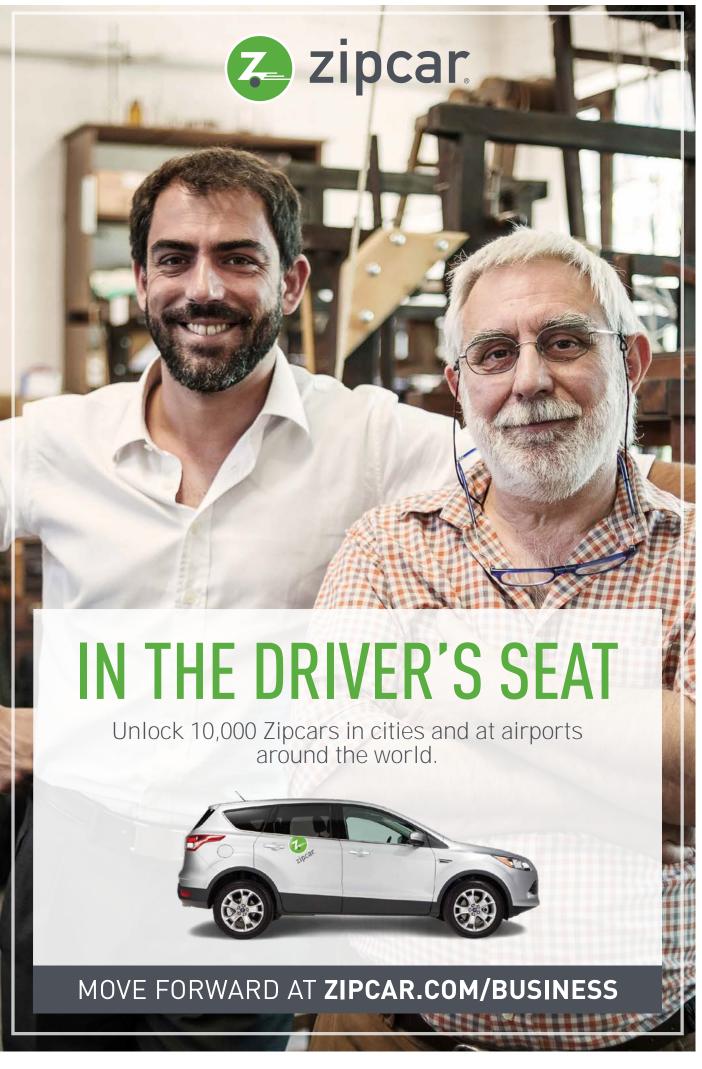
approachable,

clever, fun

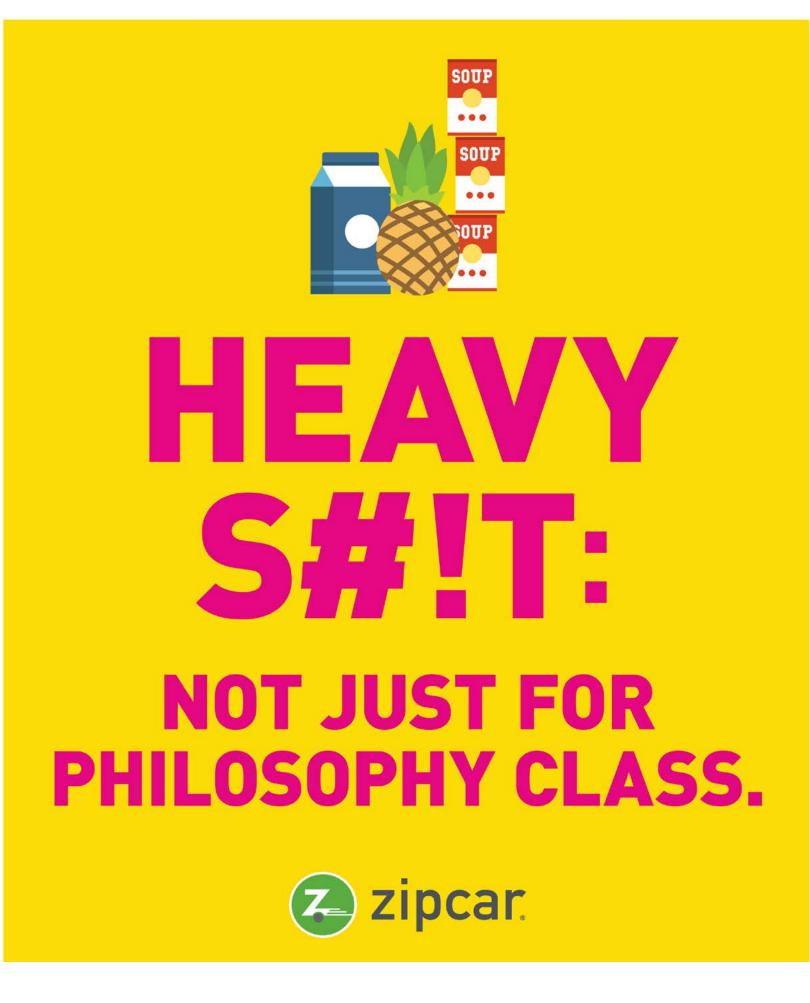




approachable, clever, irreverent fun



**business**approachable, clever,
problem solving



#### CITY LIFE, SMARTER

We don't just talk to our members and prospects, we are also part of a larger conversation about making cities better places to live.



#### ziptopia

Our blog covers stories about people, places, and ideas that are changing city life.



#### urban mobility

Every Zipcar takes 13 personally owned cars off the road.



#### sustainability

In 2015, Zipsters reduced their CO2 emissions by 1.5 billion pounds.

## OUR VOICE

Our voice is who we are, what we do, and how we do it.

It separates us from competitors. It makes us "glocal"—global and local. We do brand training for employees to make us all brand champions.



#### APPROACHABLE. CLEVER. FUN.

Our voice is our personality. We speak like one friend talking to another. Keep it simple, make it fun, and skip the corporate mumbo-jumbo.





online advertising



outdoor advertising

#### THE NITTY-GRITTY

#### CAPITALIZATION

## Zipcar Zipster Zipcard Ziptrip zip zipping

(We didn't invent those ones—the dictionary beat us to it.)

#### SPELLING

It seems like it should be simple, but the Zipcar spelling seems to even trip up those who should know better (we're looking at you, major news outlets).

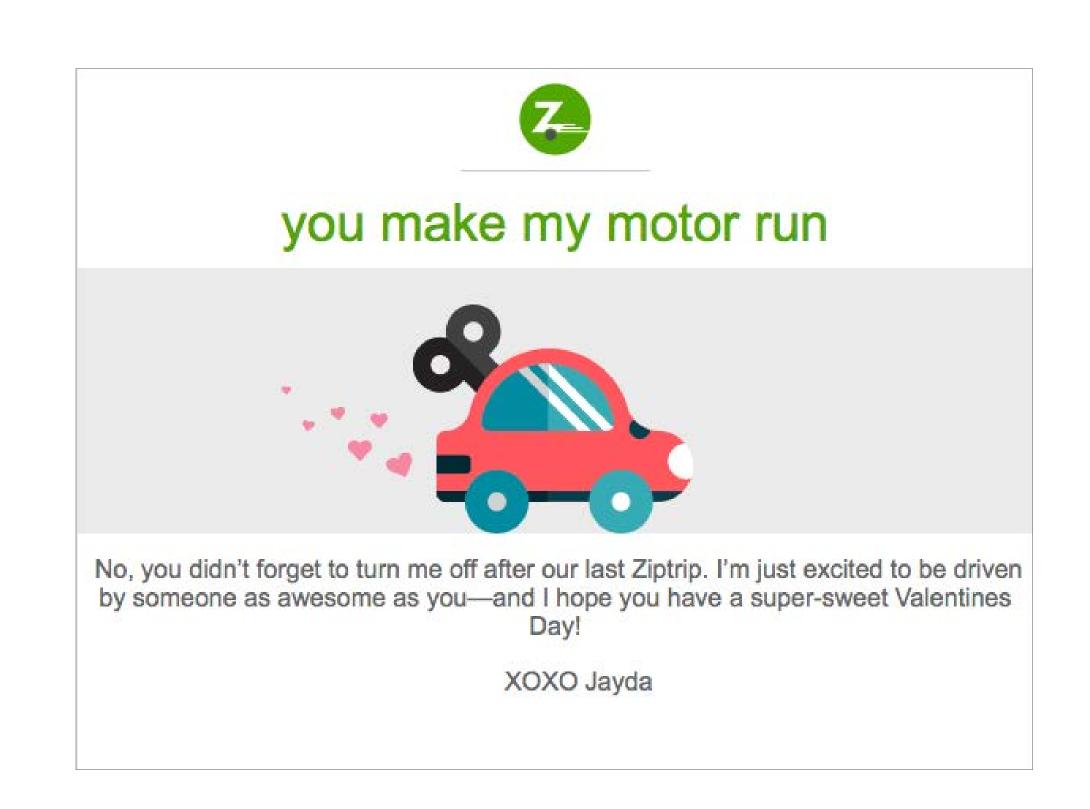
### Zipcar

These are all incorrect spellings we see often.

Be on the lookout—and be sure to fix them when you see them.

#### FORMATTING

Headlines are generally all caps, though in some cases (like the website and emails) we use all lowercase for headlines. We generally never use standard sentence case in a headline, we save that for body copy. Subheads are sentence case, just like how you were taught back in the day.



Taylor has her red lipstick. Donald has his...hair.

And Zipcar has these visual assets that all come together to make our look.

# 

Simple, evocative, unique. Our logo is the cornerstone of our brand and shows up on everything from our website to the cars themselves.



#### our logo

The Z symbol is the primary representation of the brand. For members, we can often stick with this clean and bold mark.



#### full mark with logotype

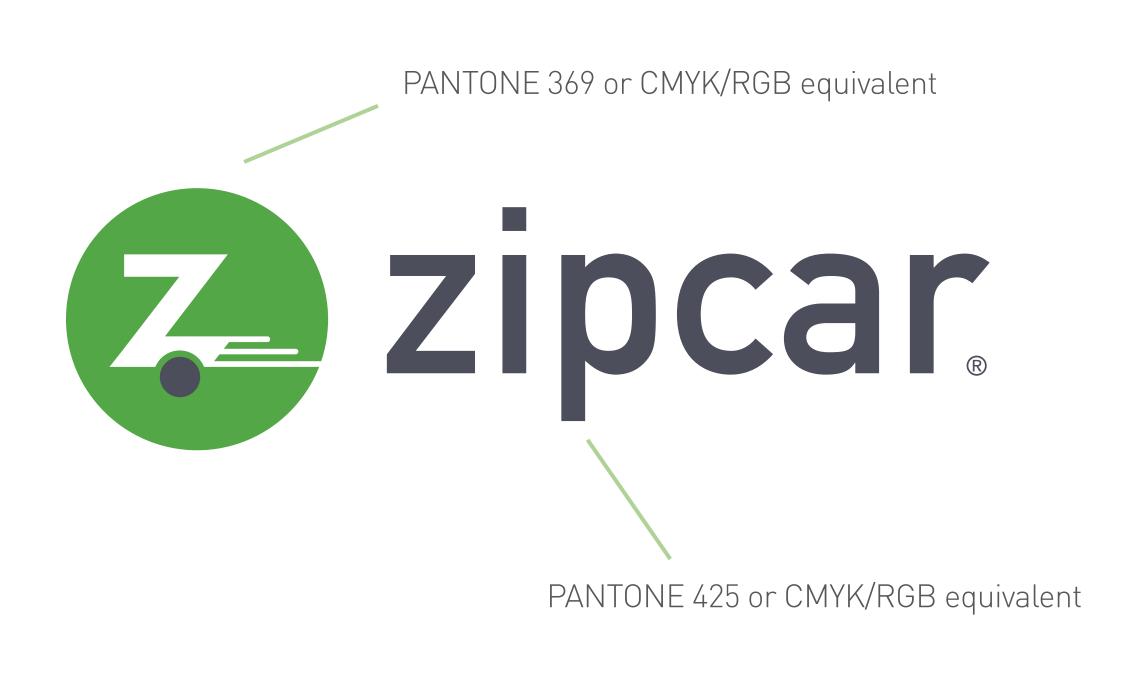
When more context is needed, such as when we are focusing on prospects and people not familiar with the brand, this full mark should be used.



#### THE NITTY-GRITTY

#### COLORS

There are two colors used in the Zipcar logo: green and gray. It is important to use and/or match the PMS 369 green and PMS 425 gray as closely as possible based on the audience's viewing context.



#### STROKE OUTLINE

When we use the logo on colors besides white, we incorporate a white stroke around the circle Z. Stroke thickness should scale as the logo scales, in order to maintain a consistent relation to the rest of the symbol. It should remain thinner than the middle of the Z, but thicker than the 'tails' of the Z at the bottom.





#### CLEAR SPACE

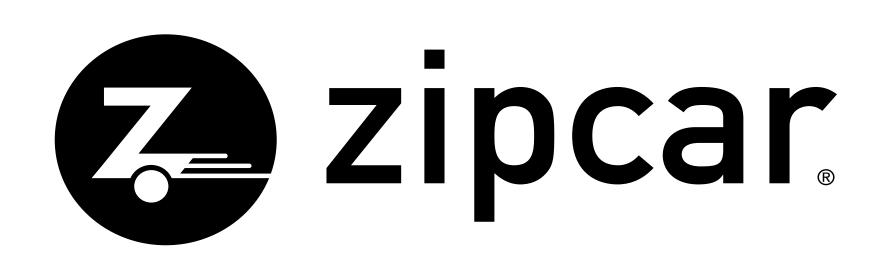
To maintain the integrity of the logo, make sure you give it enough breathing room. Below are guidelines showing how much space the logo should have on all sides. No type, artwork, photographs or visuals should enter this area.

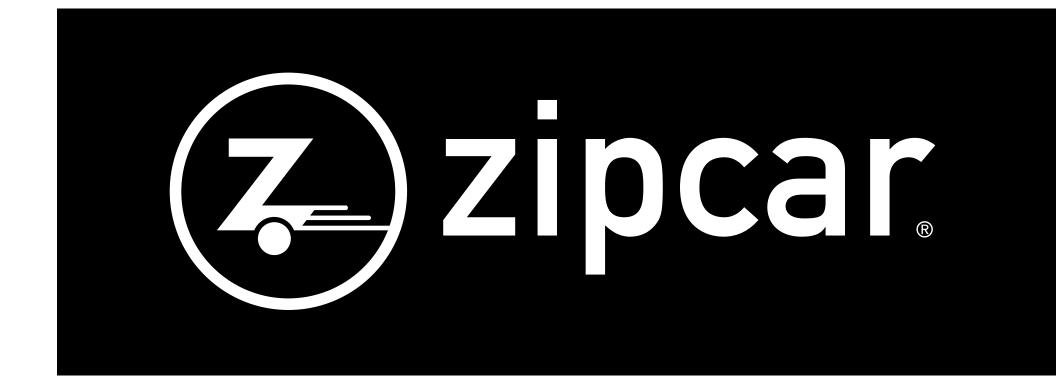




#### ONE-COLOR VARIATIONS

When color is limited to black and white or one color, the Zipcar logo should be reproduced as shown below.





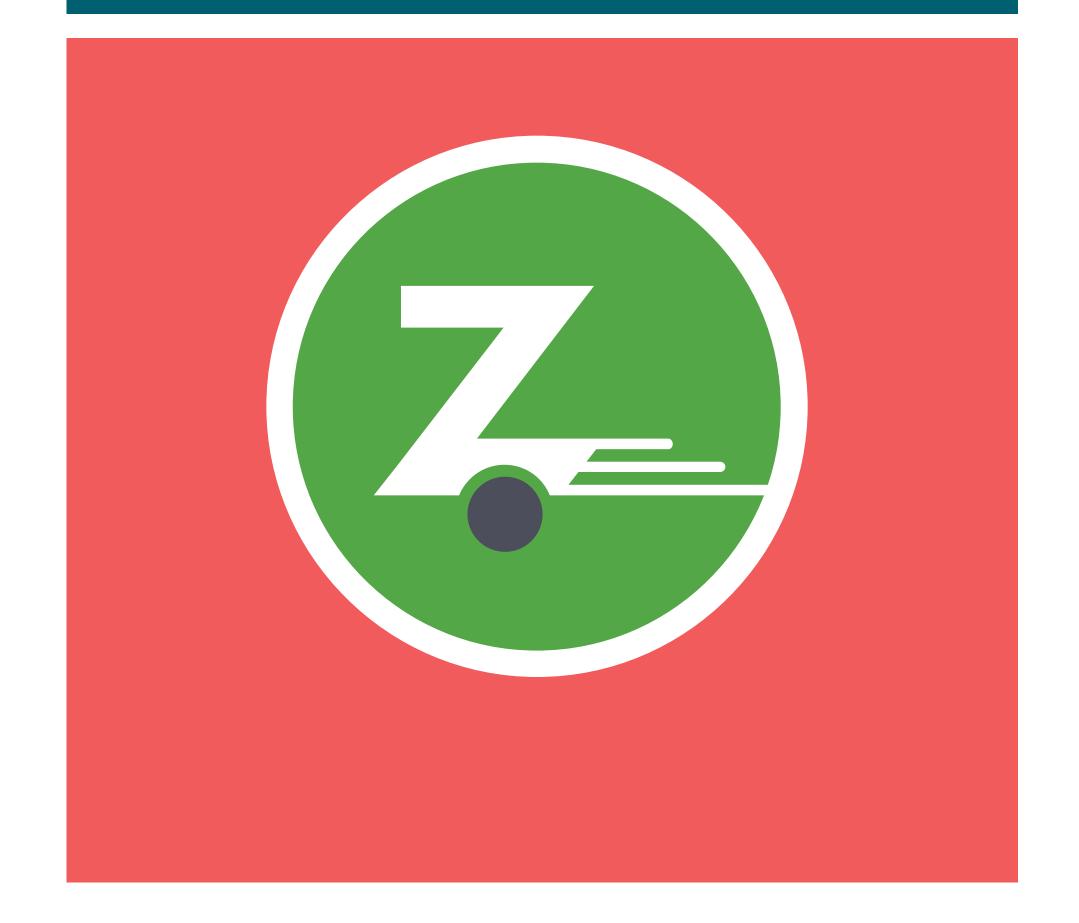




#### REPRODUCTION ON DARKER COLORS

When you need more contrast on a darker background, use the version of the logo with Zipcar in knockout/white type.





#### ADDITIONAL LOGOS

You might see these versions at times. They are reserved for special circumstances only. Opt for one of the two main logos to keep things simple.











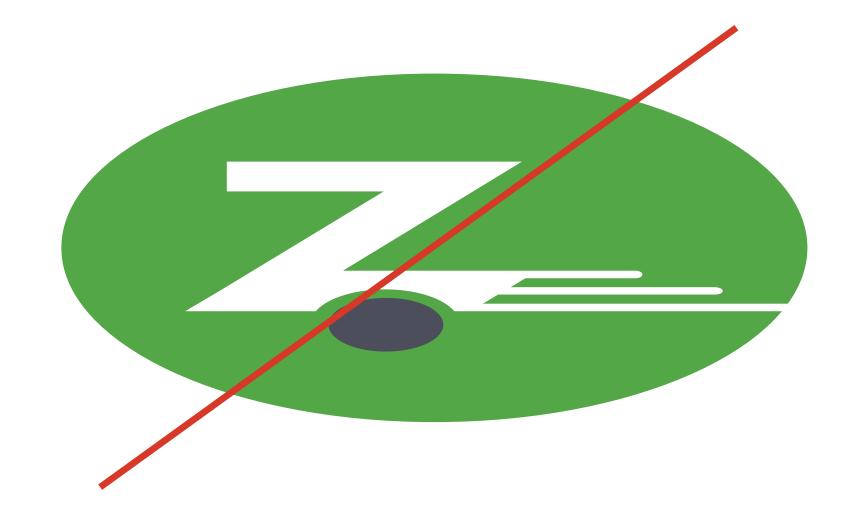


avancar

#### DON'T STRETCH THE LOGO

Keep the logo in its original proportions whenever you use it. Streching and twisting it hurts!

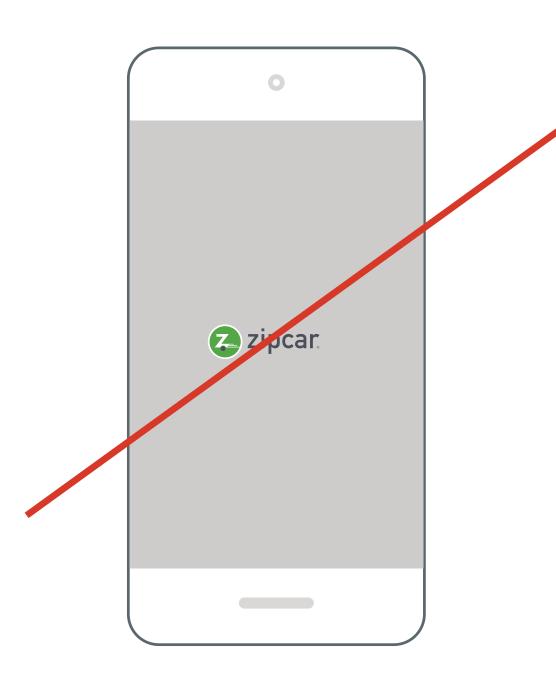




#### DON'T MAKE THE LOGO TOO SMALL

If you can't read it or clearly make out the symbol, the logo won't be able to do its job. Our standard is 75 pixels wide online and 24 mm wide in print. Keep this in mind when designing for mobile, too.





#### DON'T MESS WITH THE PLACEMENT

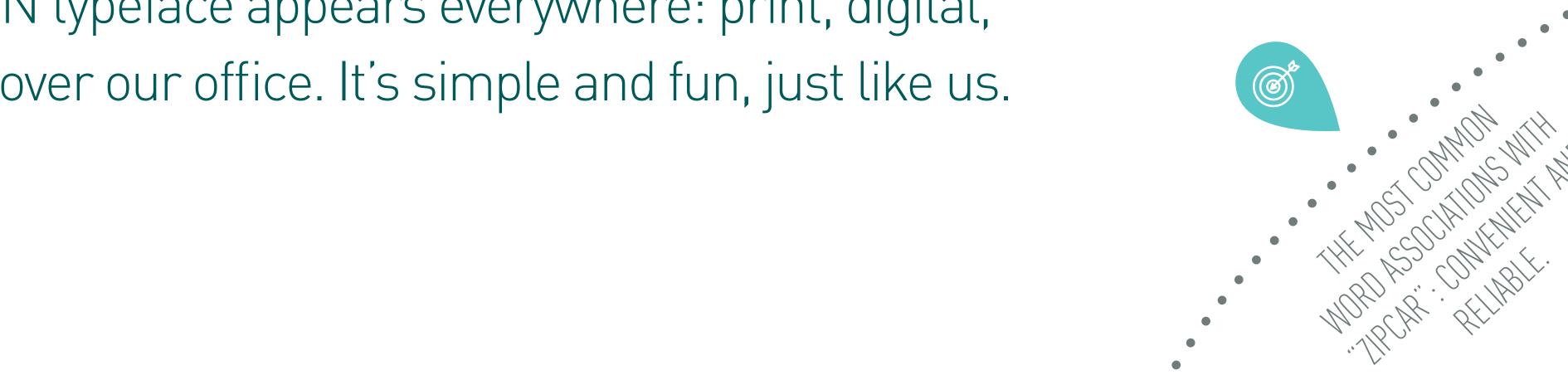
Don't move the symbol in relation to the Zipcar type, or change the typeface from our house DIN font. And oh please, don't add any rogue elements into the mix.





## typeface

The DIN typeface appears everywhere: print, digital, and all over our office. It's simple and fun, just like us.

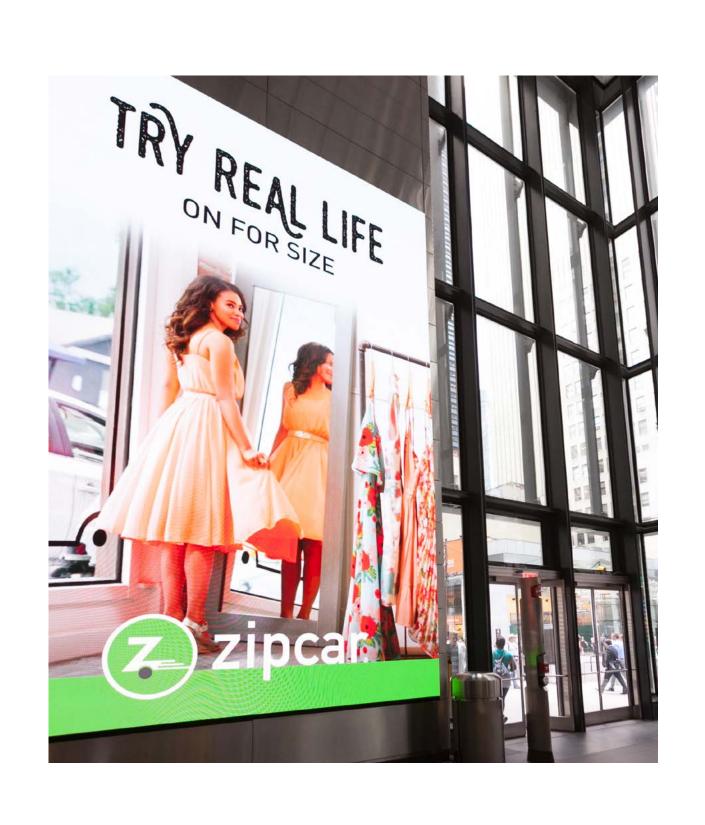




#### MEET THE DIN FAMILY

#### INTRODUCING NEW TYPEFACES

Occasionally, we'll feature different typefaces in campaigns or special promotions. We keep it fresh, but they're not permanent additions to our brand lexicon.



# DIN Light DIN Regular DIN Med DIN Bold DIN Black

DIN COND Light
DIN COND Med
DIN COND Bold
DIN COND Black

abcdefghijklmnopqrstuvwxyz 123456789 abcdefghijklmnopqrstuvwxyz 123456789 abcdefghijklmnopqrstuvwxyz 123456789 abcdefghijklmnopqrstuvwxyz 123456789 abcdefghijklmnopqrstuvwxyz 123456789

abcdefghijklmnopqrstuvwxyz 123456789
abcdefghijklmnopqrstuvwxyz 123456789
abcdefghijklmnopqrstuvwxyz 123456789
abcdefghijklmnopqrstuvwxyz 123456789

#### **HEADLINES**

We use either all caps or all lower case (no initial cap) for our headlines.



all caps



lower case

OPTION ONE

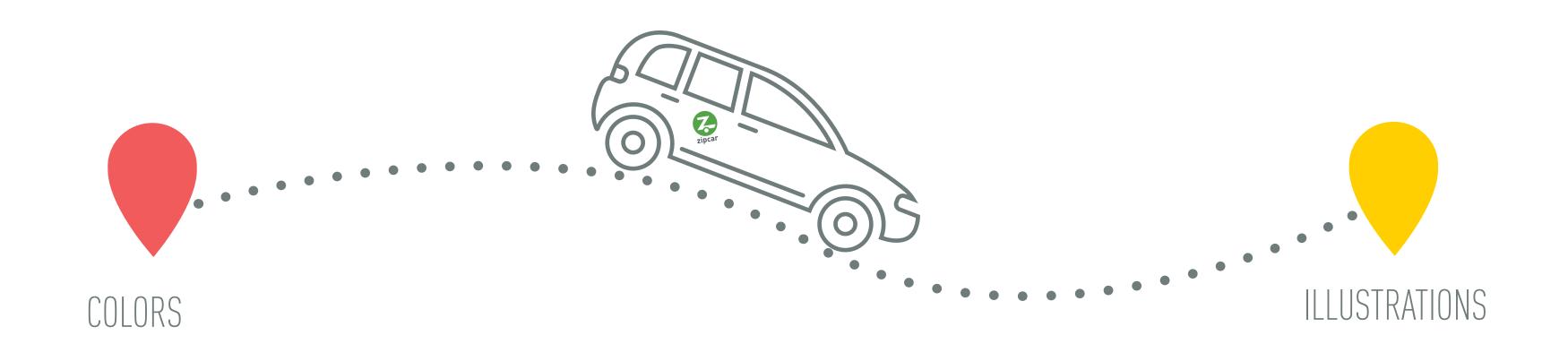
## CAPS LIGHT HEADLINE CAPS BOLD HEADLINE

**OPTION TWO** 

## CAPS CONDENSED LIGHT HEADLINE CAPS CONDENSED BOLD HEADLINE

**OPTION THREE** 

lowercase light headline lowercase bold headline



# design elements

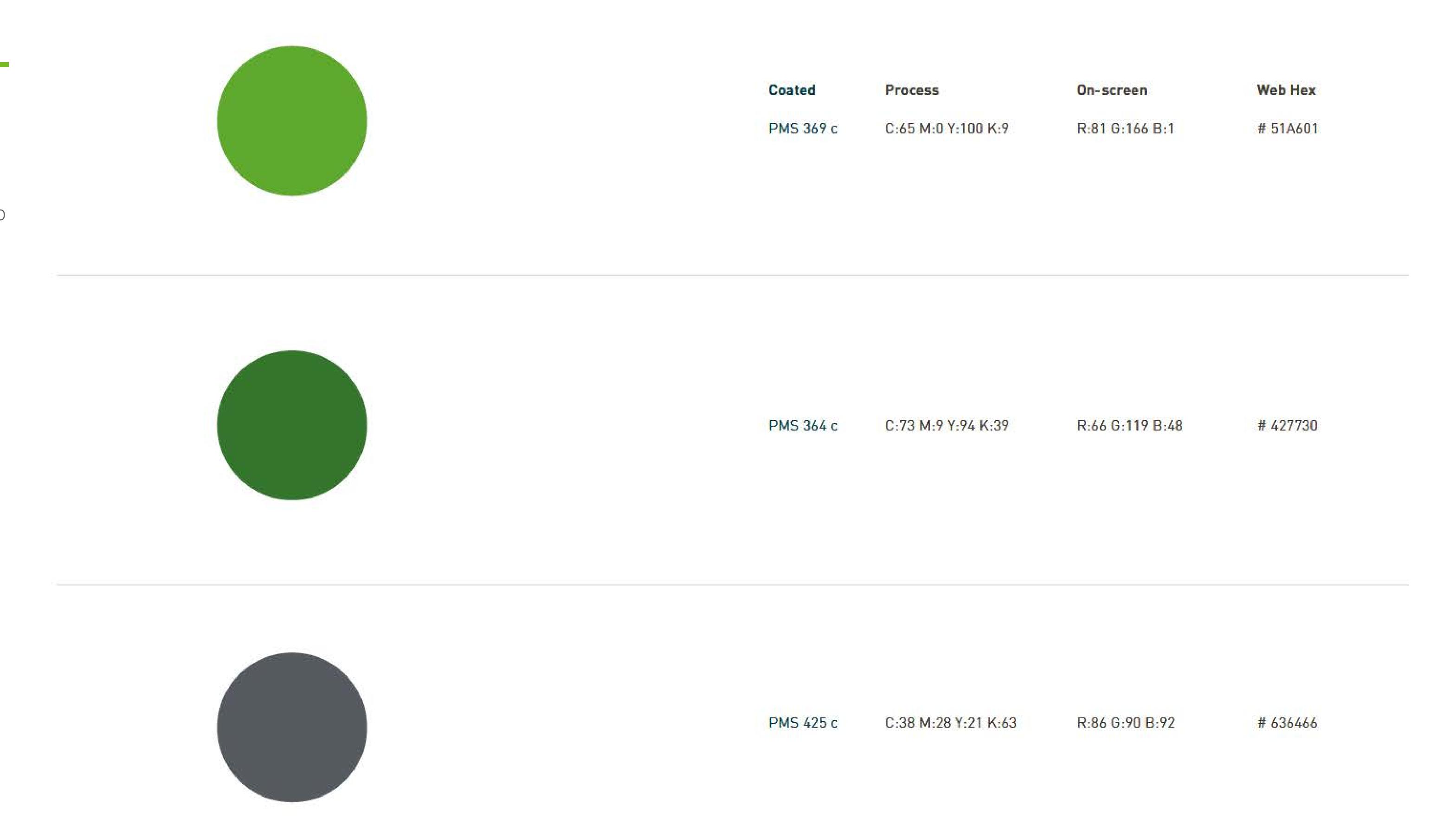
Appearance isn't everything, but it's a pretty big deal. Take a look at the colors, icons, and illustrations that bring Zipcar to life. We try to stay evenly balanced between illustrations and photography.



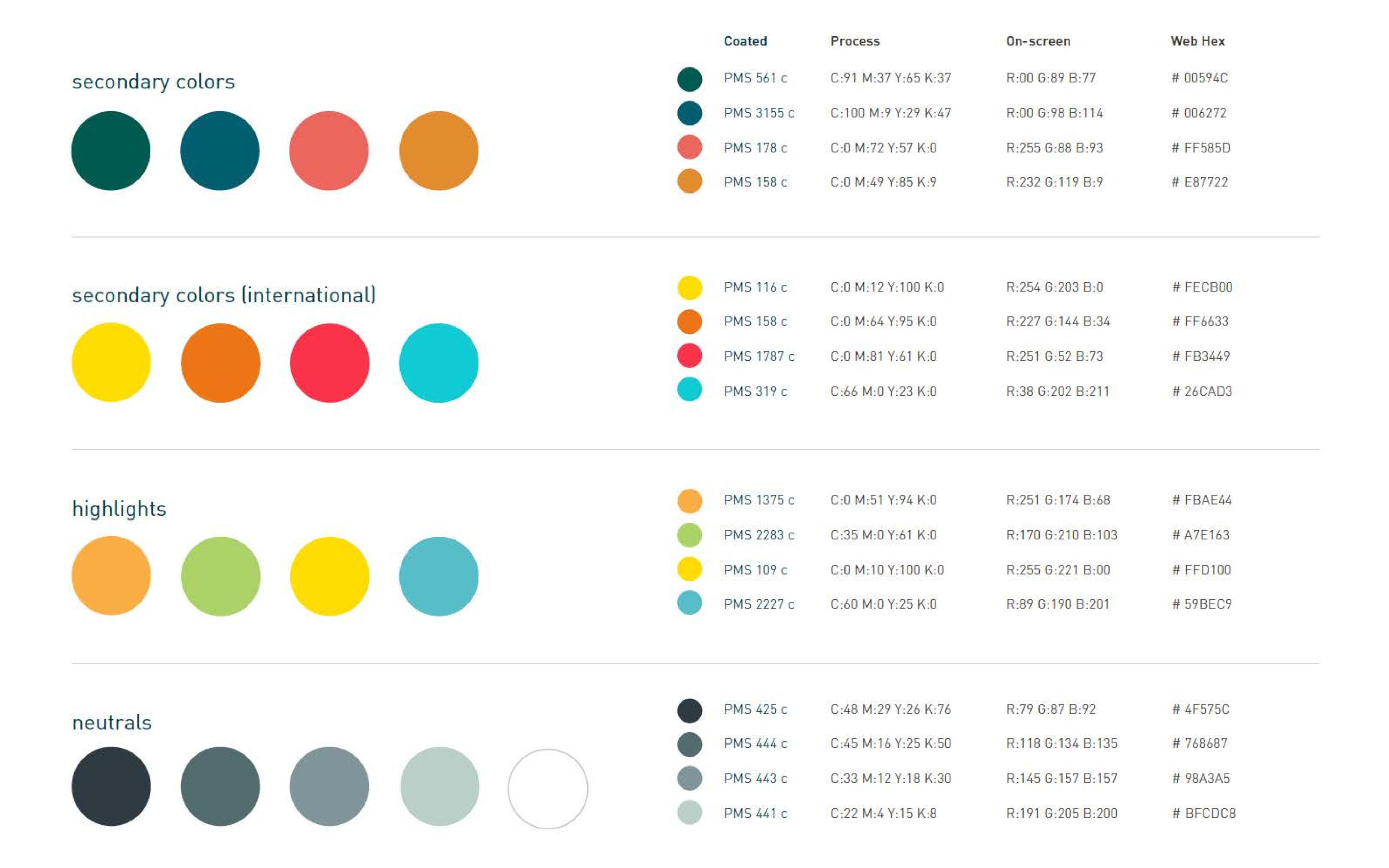
#### COLORS

#### primary colors

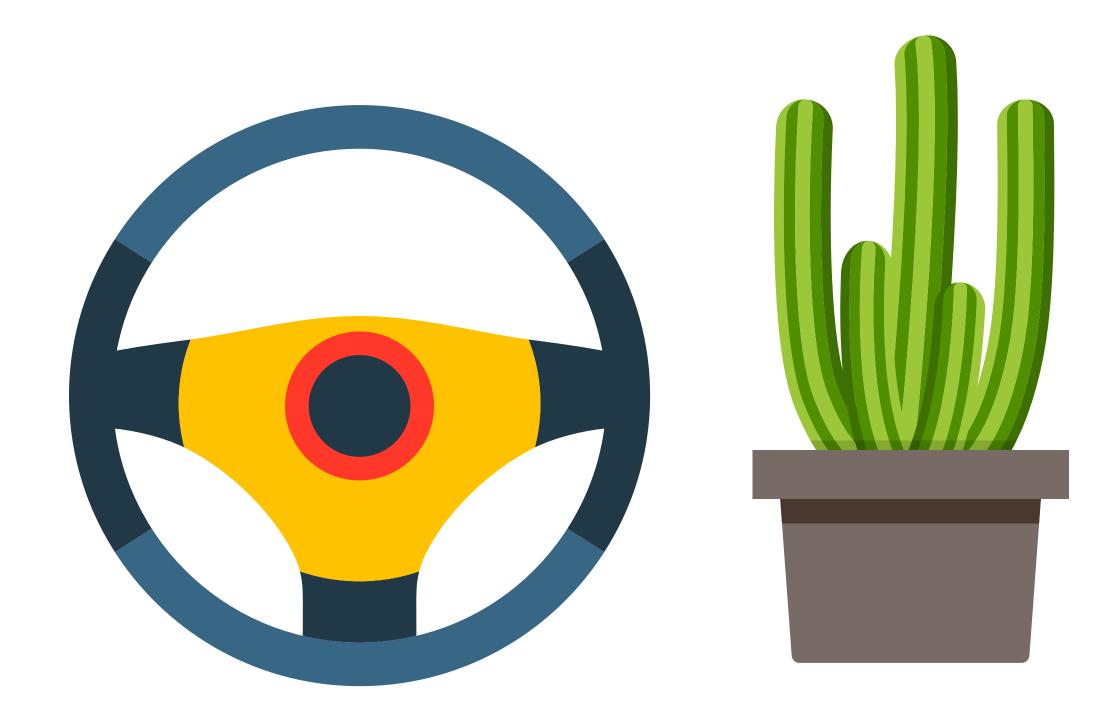
Green is our spirit color and represents living responsibly. We have paired it with additional complementary colors to add vibrancy and pop.



#### COLORS



1 FEATURE ILLUSTRATION

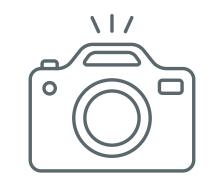


2 ACTION-LEVEL ICON



3 BRAND-LEVELICON





4 SYSTEM-LEVELICON



#### ICON DEFINITIONS

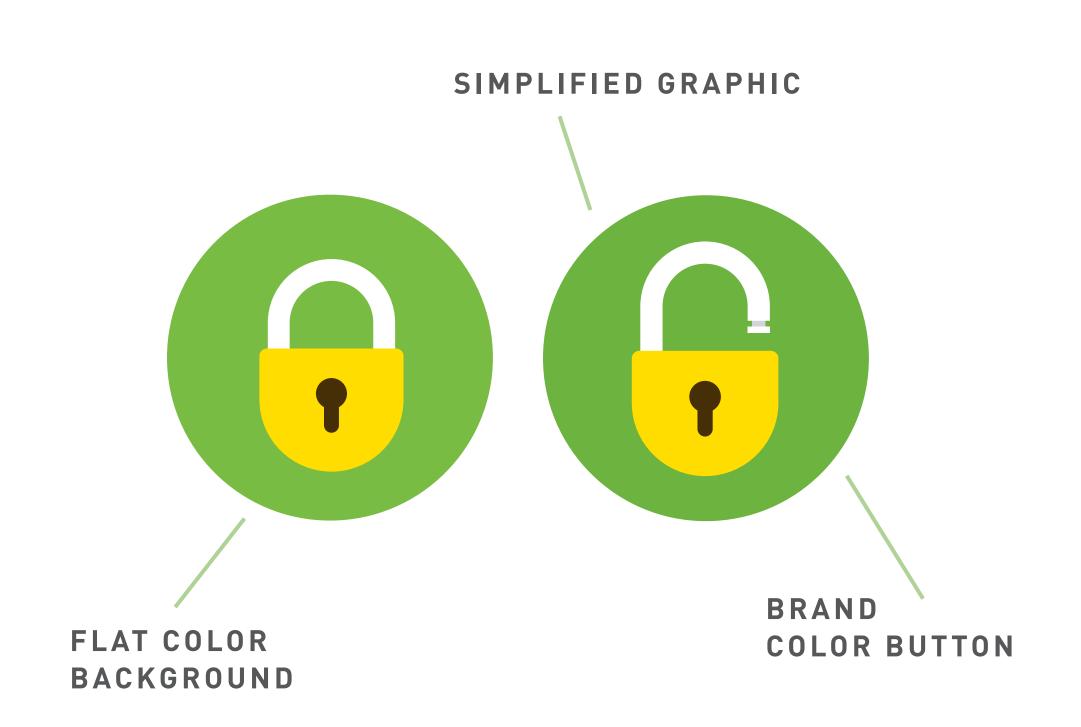
#### FEATURE ILLUSTRATION

Feature illustrations bring objects to life using bold colors and simplified styling. This element is the dominant graphic/image on a page or tile, and can be used to complement a major headline, add personality to a communication, or emphasize the main goal of the piece. Color choices are not limited to the brand palette, but should reflect a bright and strong aesthetic that pairs with the larger system. Styling is flat and no drop shadows should be used either within or on the edges of the illustrations.

# FLAT STYLING NO DROP SHADOWS BOLD COLOR PALETTE

#### ACTION-LEVEL ICON

Action-lovel icons feature the same flat-style icons used in feature illustrations, but with less detail. They can be placed on a circular "action" button background. This background should be a flat color and not a gradient. This level is used to support main messaging by encouraging the appropriate response from the viewer.



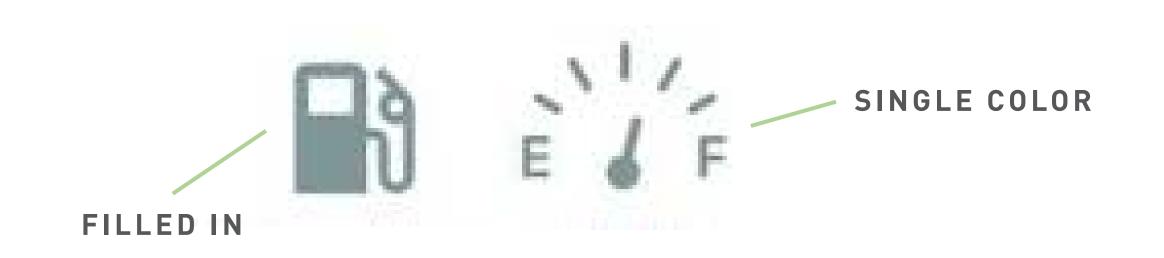
#### **BRAND-LEVEL ICON**

Brand-level icons come from the Zipcar brand core guidelines. They are descriptive support-level visuals used to add personality and whimsy. They are not used as the main element on a page, or as an actionable element.



#### SYSTEM-LEVEL ICON

Simple, small, hardworking icons for use in explaining features or elements. These icons should be minor elements used to clarify or simplify text.

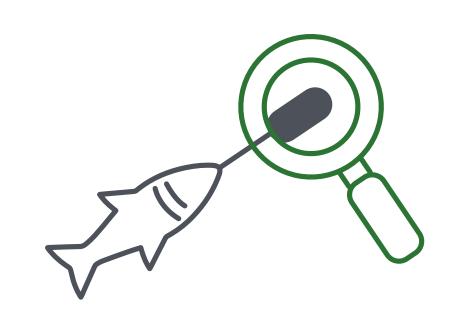


#### BRAND-LEVELICONS

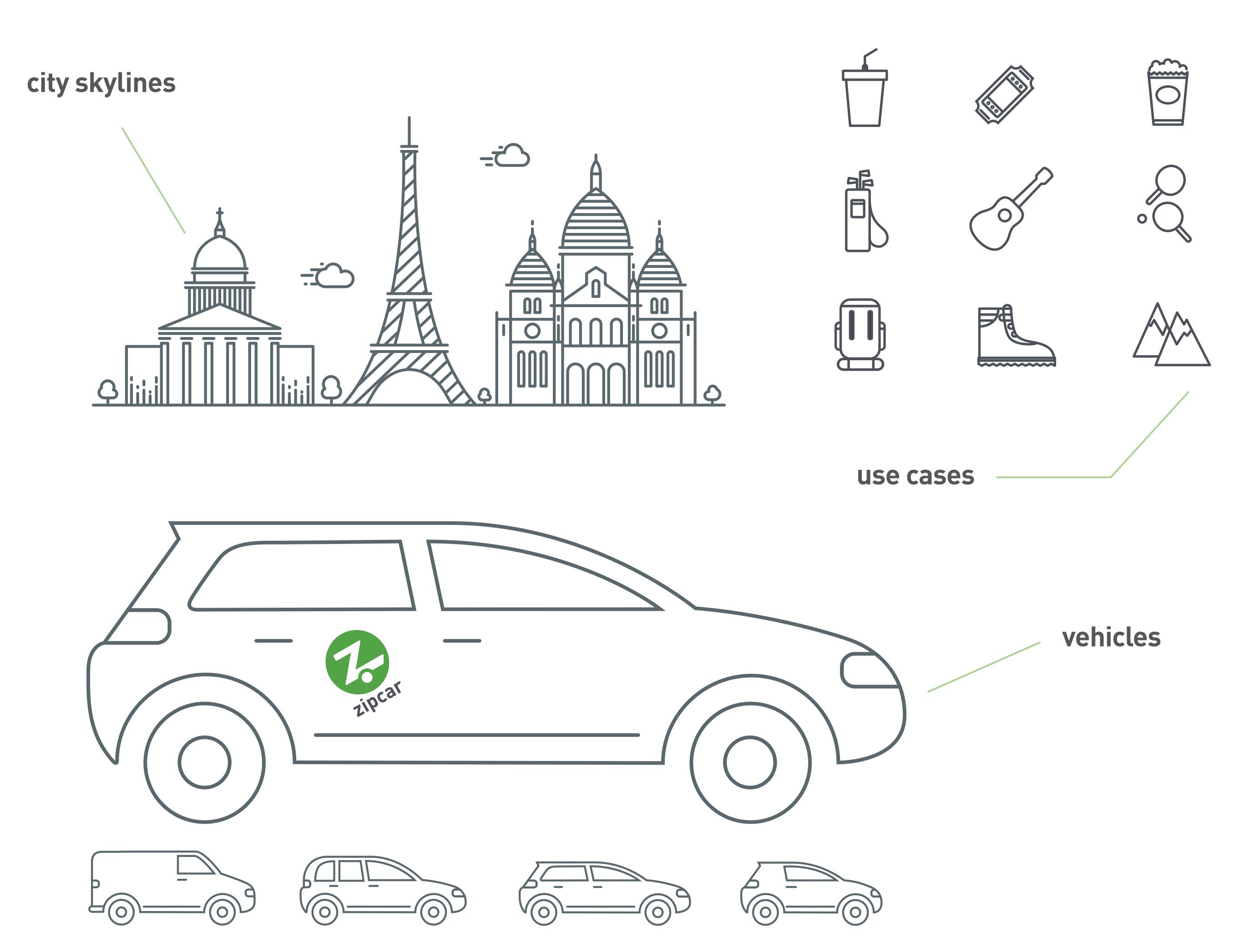
Line art adds whimsy and personality to how we tell the Zipcar story, while keeping things universal and non-specific.

#### STYLING

We keep line weight thin on these icons and simple illustrations to maintain consistency.



New icons can be added into the mix, but we make sure they all get along. End terminals should be rounded, with occasional exceptions for emphasis.



#### TEXTURES

Patterns do heavy lifting when it comes to expressing Zipcar's spirit as an innovative and exciting brand.

#### **ALWAYS INNOVATING**

We're continually adding to our library of assets and creating visual textures that tell the Zipcar story. New patterns should be built in the style shown to the right: thin line-weight, rounded end terminals, and evoking movement and action.



# photography

Whether user-generated or custom-shot, we use imagery that shows real people in real situations made possible by Zipcar—whether it's grocery shopping or summiting a mountain.







We like to think of our photos as showing Zipsters on their best day: natural, aspirational, and always authentic.

#### **DIVERSITY**

Zipsters come in all shapes, sizes, ages, and colors.
Remember to keep diversity in mind when selecting or taking photos.

#### GIVE CREDIT

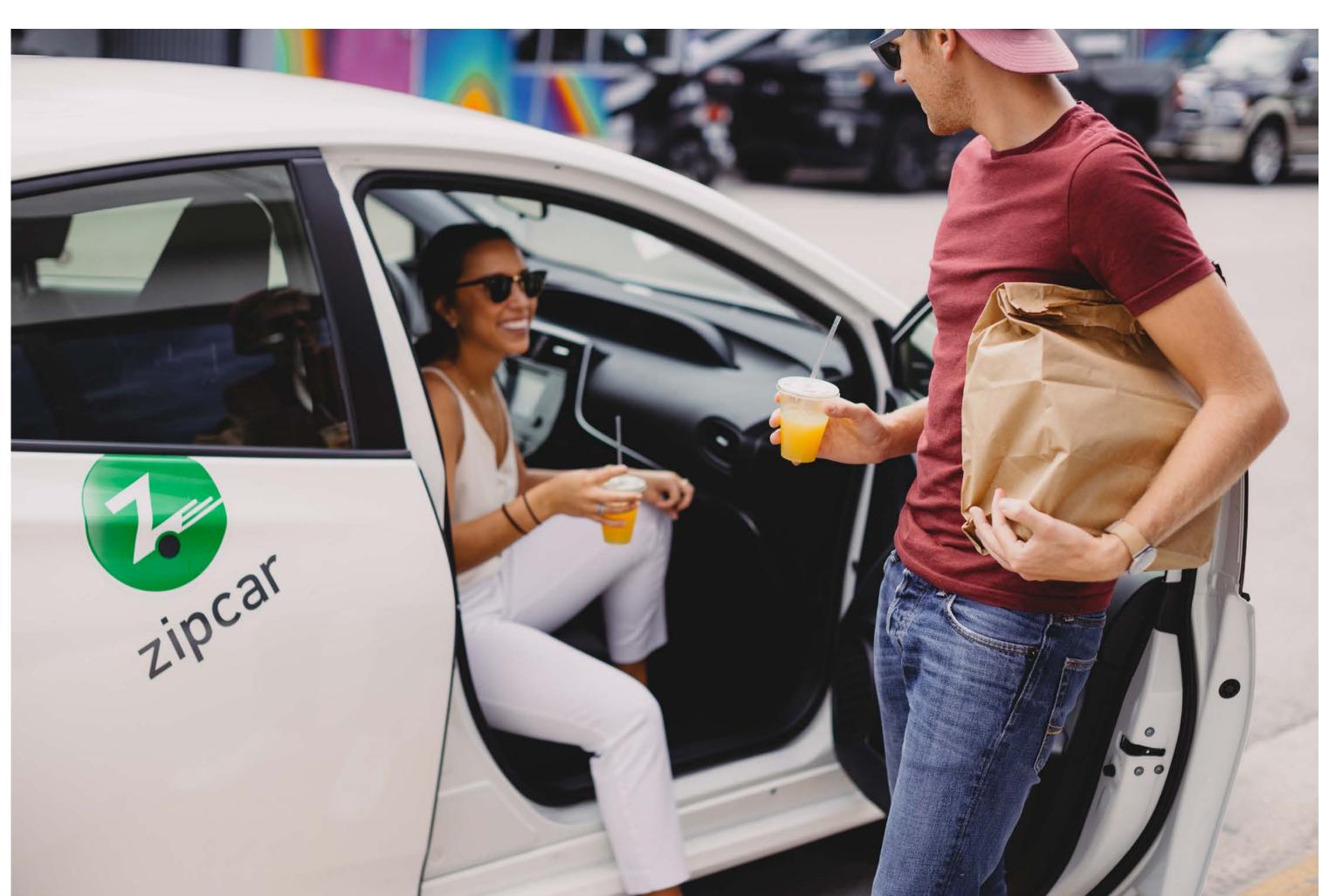
When selecting or sourcing photography, make sure you have permission to use the image and that you are not violating rights or trademark rules.

#### STAY SHARP

Online images should be at least 72 dpi at full size.
Anything used for print requires 300 dpi or higher.

#### stay upbeat





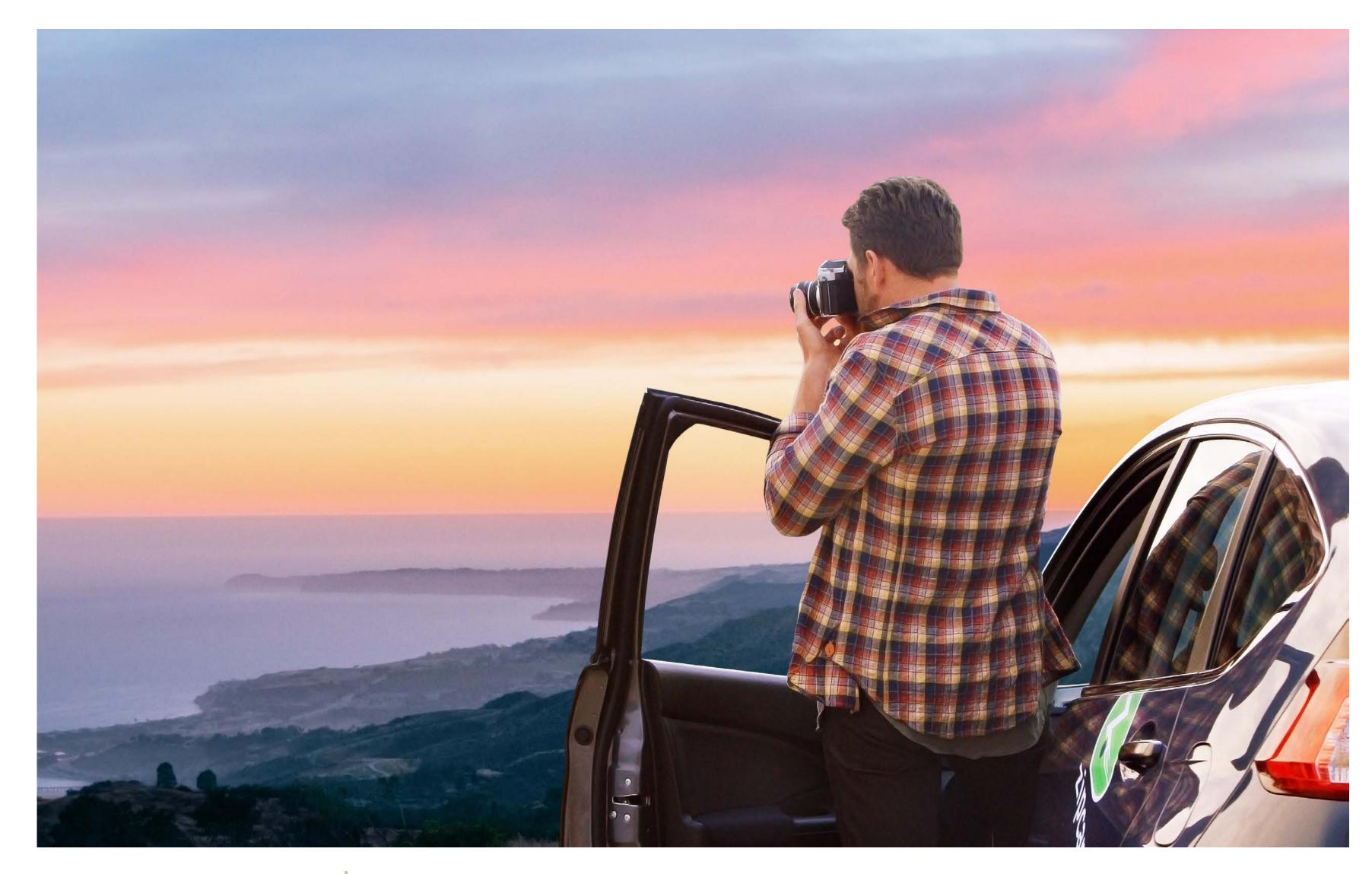




show the service in action

#### CAMPAIGN PHOTOGRAPHY

Campaign images work together to tell a story. Focused and conceptual, these images are often more stylized and cover a broader visual range.



wheels for the real world

#### what makes me free?





fit your whole life in

#### MARKET SEGMENT PHOTOGRAPHY

#### IN THE CITY

On the go and in the moment, don't get caught up in traffic and over-crowded scenes.





#### OUT OF THE CITY

Zipcar helps you experience the wider world. Showcase the beauty and excitement of adventure.

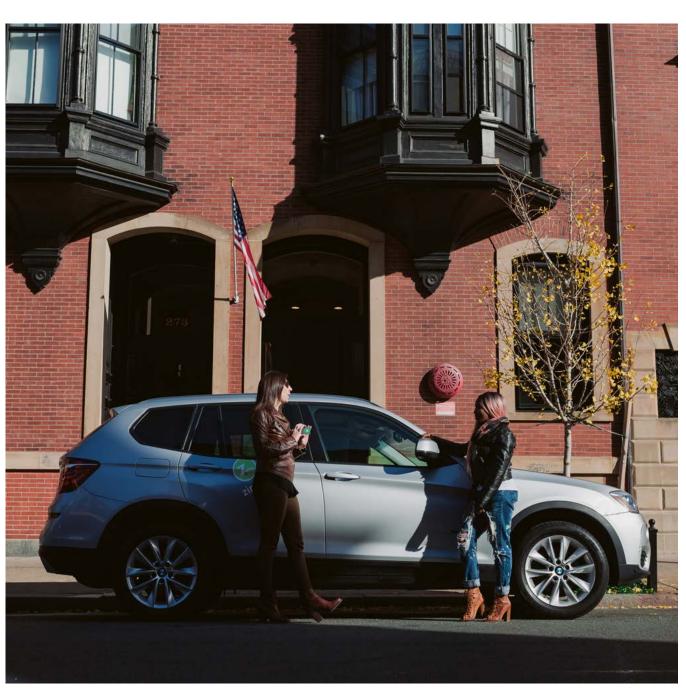




#### IN THE LOCAL MARKET

Genuine connection with our members where they live and work should come through in localized imagery.

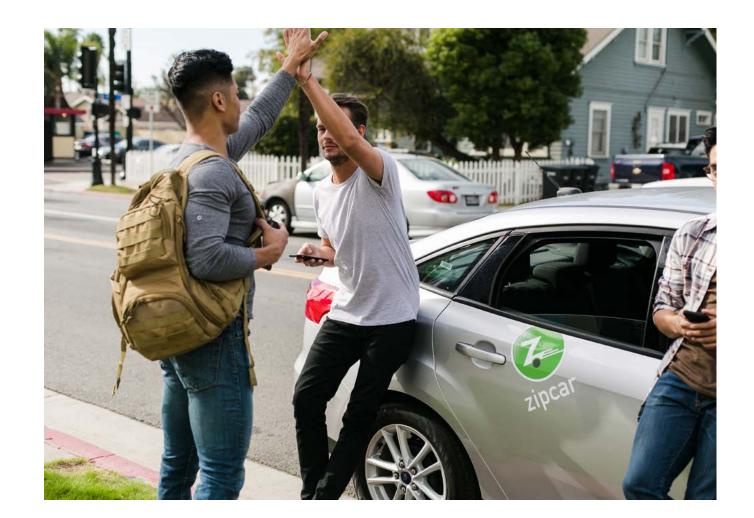




#### FOR BUSINESS + UNI

Segment-specific use cases can help tell the story to business and university prospects.

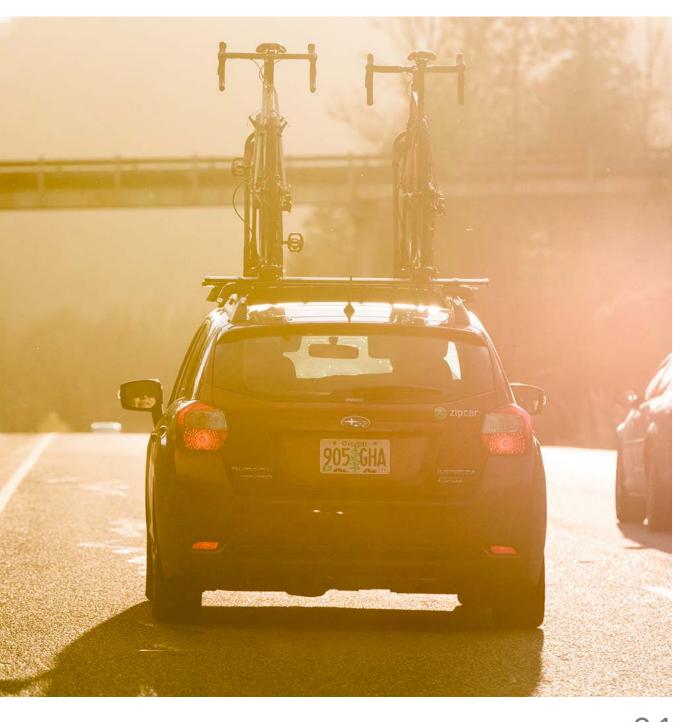




#### **PARTNERSHIPS**

Photos showcasing the value of the partnership for Zipcar members should be the goal in image selection. Our ongoing partnerships with Honda and Ford (university) should be levereged whenever possible.





#### USER GENERATED PHOTOGRAPHY

Great, authentic imagery of the member experience often comes from the members themselves. We slectively use these images to great effect in online ads, social posts, and even office environments.

#### **COVERING THE BASES**

We only use images with permission from the photographer. Make sure to get the appropriate release in writing before using for Zipcar.





#### zipcars in the wild





aspirational destinations



#### PHOTOGRAPHY DEALBREAKERS

#### POOR COMPOSITION AND LIGHTING

Make sure your image is in focus and is effectively portraying its subject.

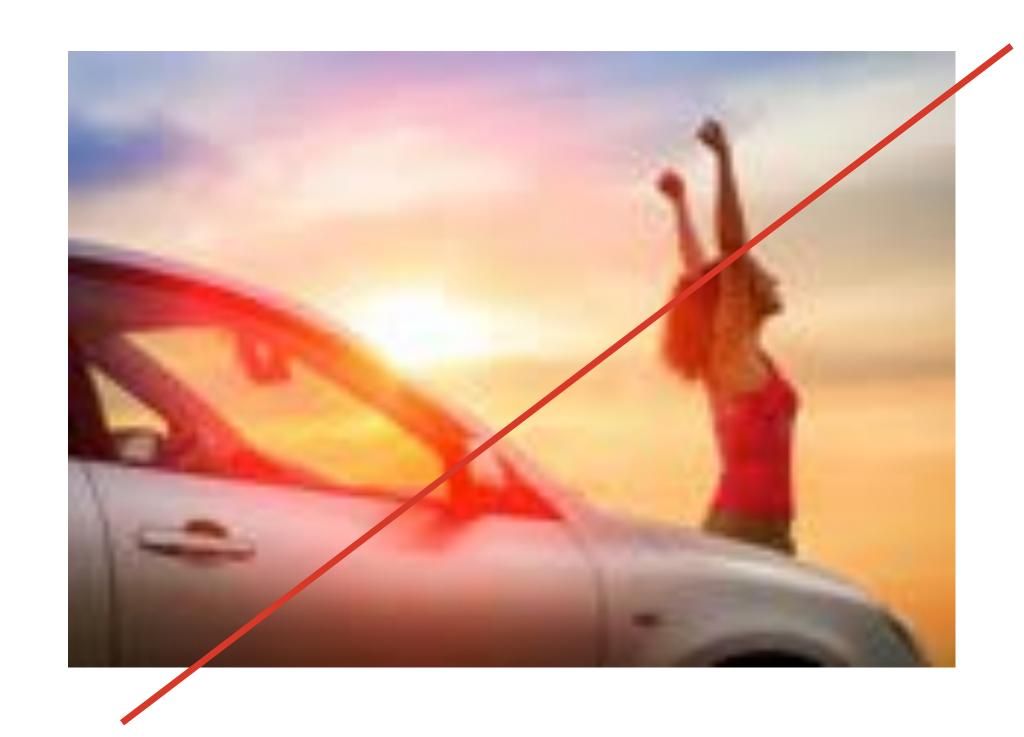
#### OFF-BRAND EXPRESSIONS

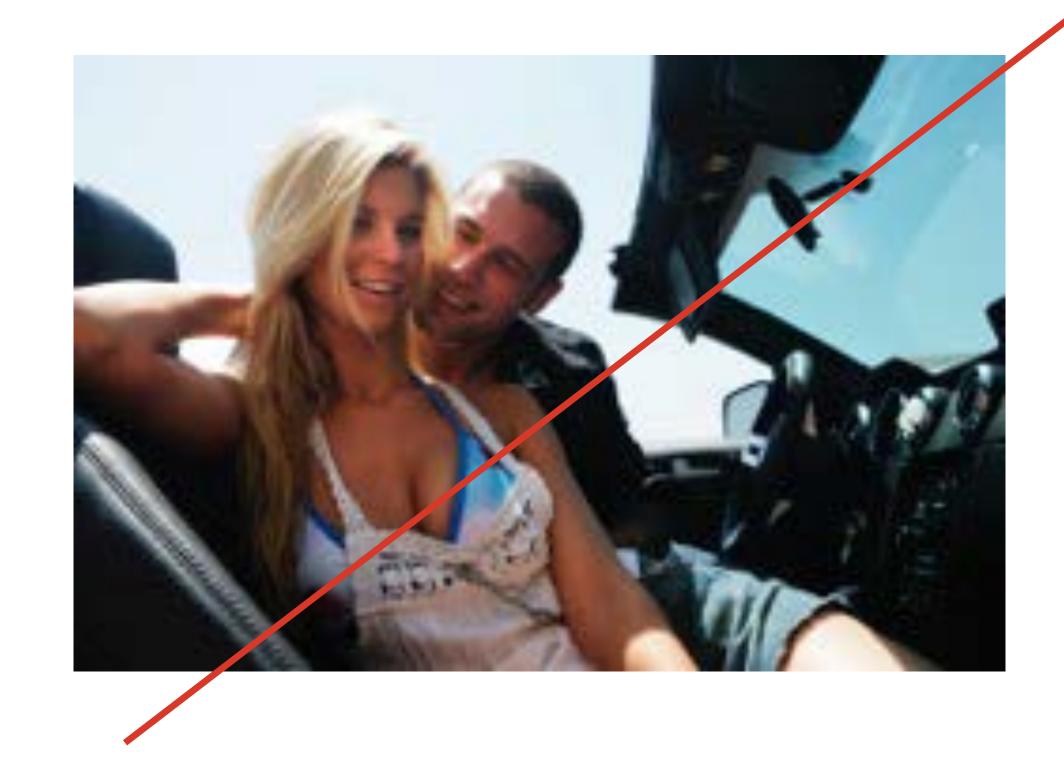
Our brand personality shows through in our images. Make sure not to fall into the trap of sourcing car rental or dealership style photos.

#### INAPPROPRIATE CONDUCT

Never try to get attention with inappropriate images that may offend or alienate our audience.







#### FLEET PHOTOGRAPHY

#### PRIMARY

We like to show our fleet in profile view to display our jaunty branding.





#### **ALTERNATE VIEWS**

Sometimes a profile shot just won't do the trick. For those times, we can pull in a front view, which emphasizes personality, or a 3/4 view, which can add dimensionality.





#### CAR LOCK-UPS

When the main purpose of communication is fleet variety, we group together different types of cars in order to form a grouping or lock-up. Always include one Honda in these types of display.





#### VEHICLE BRANDING

#### INSTALLATION

The new side branding is printed with one portion of the green shield cropped off.

Placement of the decal has the straight edge (cut off portion of the logo) lined up with the top of the door next to the window trim.

Also, please note that the side artwork is not interchangeable. There is a passenger's side and a driver's side vinyl and "zipcar" is always pointing up toward the front of the car.



PASSENGER'S SIDE

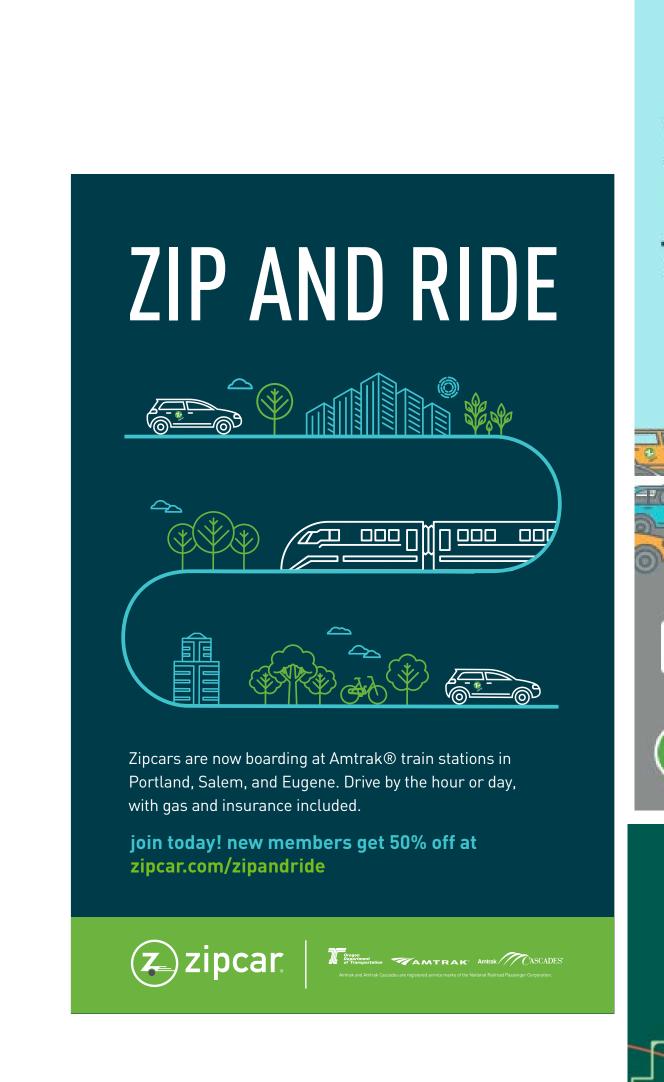


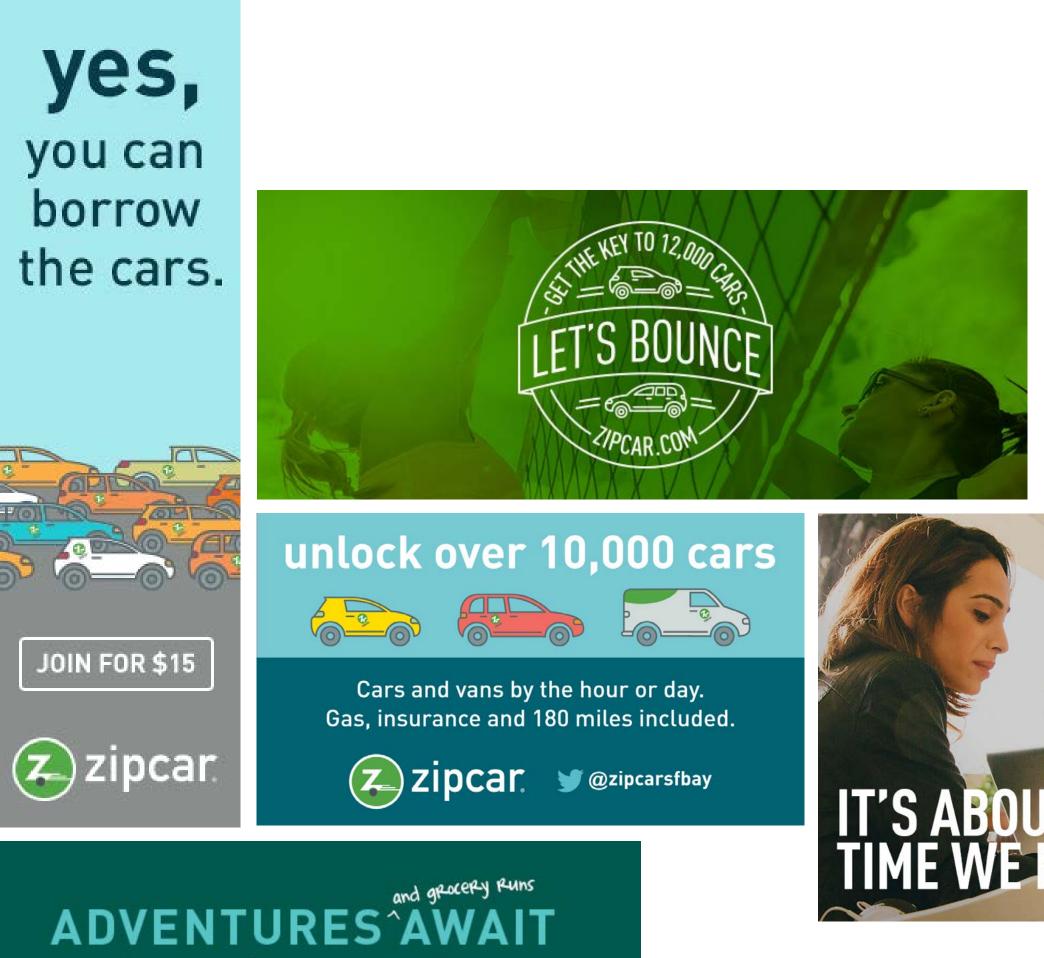
DRIVER'S SIDE

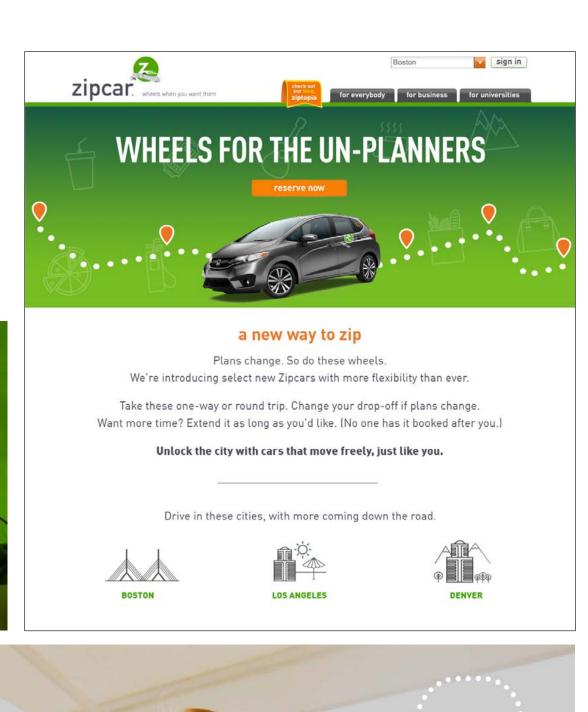


#### HOW IT ALL WORKS TOGETHER

Photographs bring situations to life, illustrations are simple and eye-catching. We use both depending on the message and medium, and strive to keep it well-balanced.

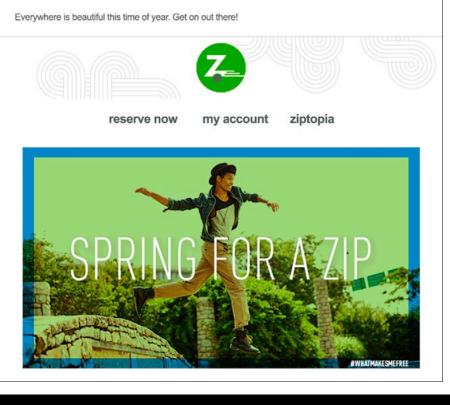


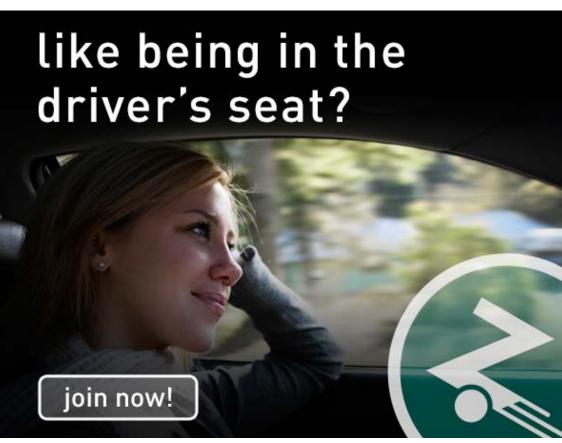












That's it! Keep this handy as a reminder of all the fun we've had today.

## see you on the road



FIND US ON OPEN ROAD UNDER CREATIVE (INTERNAL FOLKS)
ACCESS OUR BRAND ELEMENTS LIBRARY (EVERYONE ELSE)











